C Minnesota Pest Management Association

Rob Greer, Rove Pest Control, President--Larry Rufflett, Westside Pest Solutions, Director- Jenny Williams, Plunketts Pest Control, Director Corey Colburn, Guardian Pest Solutions, Director –Staci Johnston, Ecolab-Rich Hodgson, Orkin-Todd Leyse, Adams Pest Control, Past President

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Minnesota Pest Management Association

October 17, 2017 Board of Directors Meeting Minutes Crooked Pint, Maplewood, MN 55117 651-252-6500

The following is a listing of those in attendance:

Stephen Kells, University of Minnesota Dr. Mohammed El Damir, Adam's Pest Control Todd Leyse, Adam's Pest Control Bob Hansen, Bob the Bug Man Corey Colburn, Guardian Pest Solutions Larry Rufledt Sr., Westside Pest Control Larry Rufledt Jr., Westside Pest Control Joe Spitzmueller, Minnesota Department of Agriculture Marc Bramhall, Univar Jake Clabaugh, Zoecon Travis Garner, Rove Pest Control Rob Greer, Rove Pest Control Jim Lynch, Target Speciality Products Lance Watrin, Granite Pest Control Mary Dufour, Preferred Insurance Kelly Olson, Ecolab Rich Hodgson, Orkin Jenny Williams, Plunketts Pest Control Caroline Kirby, Plunketts Pest Control Bill Dyra, Univar Mike Fresvik, Minnesota Pest Management Association

MPMA President, Rob Greer, opened the meeting at 11:30 AM, and calling for any old business, being none, he opened the meeting to new business.

MPMA President, Rob Greer asked for a roll call of those present.

Joseph Spitzmueller, Minnesota Department of Agriculture:

The Minnesota Department of Agriculture (MDA) working in partnership with the federal Environmental Protection Agency, registers new pesticide products for use in the state. The MDA also monitors the state to ensure that pesticide products are used properly and do not have a harmful impact on the state's resources. When an improper disposal or misapplication is alleged, the division

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conducts an investigation. If sufficient evidence is found, the division takes enforcement action as prescribed by law.

Joe noted that there have been no major issues relating to pesticides and pollinators. It is Joes understanding that the MDA has no legislative plans or proposals that would impact the Minnesota Structural Pest Control Industry.

Structural Pest Control applicator licensing continues to run smoothly. MDA is establishing test location in various counties throughout the state. This is a positive move for our industry in that applicators will no longer have to travel to St. Paul for testing.

Joe also noted that the South Dakota Department of Agriculture is looking to change their position on reciprocity for Minnesota applicators wanting to apply pesticide for hire in South Dakota. Mike Fresvik called the South Dakota Department of Agriculture and spoke with Tom Gere, Agriculture Services Assistant Director. Mr. Gere stated that at this point and for 2018 no changes have been implemented. In order to apply pesticide for hire Minnesota licensed Structural Pest Control applicators must annually complete an application and pay the fee. No testing is required. Currently South Dakota has reciprocity with Minnesota licensed Structural Pest Control applicators.

Joe announced that he will be retiring in the very near future. The Minnesota Pest Management Association thanks Joe for his work with our industry and his willingness to attend MPMA Board Meetings to provide update information relating to our industry.

Dr. Steve Kells, University of Minnesota:

Next year's Structural Pest Management Conference is scheduled for March 5 & 6, 2018. The Conference will be held at the same location, the Minneapolis Convention Center. Vendor exhibits will be at the same location as last year, on the second floor.

Conference planners and organizers are looking at the possibility of holding the 2019 Conference at a different location. There are many factors to be considered prior to the selection of a future meeting location.

The insect identification tables will be in the same location. Conference planners are exploring ideas to set up a competition for awards.

Dr. Kells then discussed two products (Aprehend and Rat Ice) intended for use in the Structural Pest Control Industry.



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Aprehend is composed of Beauveria bassiana fungal spores applied in a proprietary formulation. Aprehend is sprayed strategically in narrow bands where bed bugs are known to walk; direct spray contact is not necessary. Laboratory studies demonstrated that when bed bugs cross a treated surface they pick up and carry fungal spores back to the harborage or nesting area.

Conidiotec is the registrant of Aprehend and sales are pending state by state registration.

Rat Ice was registered by EPA's Registration Division in June of this year by Bell Labs. Rat Ice is a dry ice product for control of burrowing rats. The registration provides licensed Structural Pest Management applicators with another tool for use in efforts to control burrowing rats. The registration is likely to resolve enforcement issues related to the use of unregistered dry ice in some locations.

Bell Laboratories is currently working on state registrations for Rat Ice and will provide further updates.

Todd Leyse, Adams Pest Control:

Todd discussed the National Pest Management Association's State Policy Affairs Representative (SPAR) program. The NPMA monitors and advocates on federal and state legislation, regulation, and issues that affect the pest management industry. The purpose of the SPAR is to better coordinate federal and state advocacy between NPMA and state associations (MPMA). The state SPAR (Todd Leyse and Rob Greer) are the lead point of contact with NPMA when working on issues.

In 2017, NPMA SPAR's engaged in 639 total bills, which included119 pesticide-related bills, and 20 pesticide bans and restriction bills. No proposed bills that would have banned or restricted pesticides for the structural pest management industry became law in 2017.

Michael Fresvik, Minnesota Department of Agriculture:

Mike discussed the 2018 MPMA Active and Allied membership fee structure and the vendor fee for the 2018 Structural Pest Management Conference. After reviewing the 2017 fee structure it, was decided that Mike will be working with the MPMA Board of Directors to determine the final fees.

Mike than presented the MPMA Financial Report. As of October 16, 2017, MPMA has total assets of \$24, 999.67. A motion was made and seconded and the financial report was approved.

MPMA President Rob Greer called for a motion to close the meeting. A motion was made and seconded, the meeting adjourned.



MPMA thanks you for your membership and support.

Please feel free to contact me with any questions.

Mike Fresvik, MPMA Secretary/Treasurer 651-402-8837 minnpest@gmail.com