



Minnesota Pest Management Association
July 17, 2018 Board of Directors Meeting Minutes
Crooked Pint, Maplewood, MN 55117
651-252-6500

The following is a listing of those in attendance:

Stephen Kells: University of Minnesota
Dr. Mohammed El Damir: Adam's Pest Control
Todd Leyse: Adam's Pest Control
Bob Hansen: Bob the Bug Man
Larry Ruffledt Sr.: Westside Pest Control
Larry Ruffledt Jr.: Westside Pest Control
Kathy Watrin: Granite Pest Control
Staci Johnston: Ecolab
M. Wise: Ecolab
Matthew Eickman: Abra Kadabra Environmental Services
Rick Leece: Pest Management Supply
Annie Bishop: Catchmaster
Brian Sundnas: Control Solutions
Gary Edwards: Minnesota Department of Agriculture
Christine Wicks: Minnesota Department of Agriculture
Tom Opfor: Enterprise Fleet
Cassie Hagerty: Enterprise Fleet
Jason Bakke: CliftonLarsonAllen
Caroline Kirby: Plunkett's
Mike Fresvik: Minnesota Pest Management Association

Calendar year 2018 MPMA President, Larry Ruffledt Sr., opened the meeting at 11:30 AM, and calling for any old business, being none, he opened the meeting to new business.

MPMA President, Larry Ruffledt, asked for a roll call of those present.

Jason Bakke: CliftonLarsonAllen:

Jason subject was Navigating Tax Reform, Tax Cuts and Jobs Act (TCJA). Jason distributed a binder of information to those in attendance. Attached to my email is the information for your review.

Some of the individual information includes: Individual Tax Deductions, Capital Gains Tax Rates, Corporate Tax Rates, Individual Qualified Business Income Deduction, Bonus Depreciation, Accounting Methods, Disallowed Business Interest Expense, etc.



If you have questions or comments please contact Mr. Bakke per the information as listed on the last page of his hand out information.

Gary Edwards: Minnesota Department of Agriculture:

Gary first discussed the Master license requirement and how it relates to the ability to license a company in Minnesota.

MPMA had questions and concerns relating to new start up companies coming into Minnesota and licensing as a structural pest control company. The structural pest control industry in Minnesota has a history of excellent regulatory compliance. It is paramount for the Structural Pest Control industry to maintain the good record regulatory compliance. How are these new to Minnesota companies employing master individuals and what type of supervision of journeymen applicators are they providing?

A person may not engage in structural pest control applications as a sole proprietorship, company, partnership, or corporation unless the person is or employs a licensed master in structural pest control operations. The Minnesota Department of Agriculture may license a person as a master if the person has the necessary qualifications through knowledge and experience to properly plan, determine and supervise the selection and application of pesticides in structural pest control.

The individual must take and pass a closed-book test administered by the MDA and have direct experience as a licensed journeyman under a structural pest control license for at least two years by this state (Minnesota) or a state with equivalent certification requirements or as a full-time licensed master applicator in another state with equivalent certification requirements.

With regard to the journeyman, the MDA may license a person as a journeyman under a structural pest control license if the person passes a closed-book examination given by the MDA and is engaged as an employee of or is working “under the direction” of a person licensed as a master under a structural pest control license.

MPMA had questions relating to working under the direction. What does that mean. Does the master have to be involved in the planning of the journeyman’s daily work: equipment, pesticide to be used, what’s the target pest, etc. MPMA had questions, where can the master be located as it relates to the journeyman; same location, same county, same state, border state, states with equivalent certification requirements?

Gary indicated that there is nothing in the Statute or rule that requires the Master applicator to supervise a Journeymen applicator in any specific way. The basic requirement to be in the Structural pest control business is to have a Company license and that a company must employ at least one Master applicator.

Dr. Stephen Kells: University of Minnesota:

Dr. Kells discussed the new study manuals. The new manuals are anticipated in print form shortly. Electronic versions of the manuals will be formatted for eBook readers

Dr. Kells than discussed the 2019 Minnesota Structural Pest Management Conference. The Conference will again be held at the Minneapolis Convention Center on the first Monday and Tuesday in March, the 4th and 5th.



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MPMA

Larry Rufflett, Westside Pest Solutions, President-Corey Colburn, Guardian Pest Solutions, Director-Staci Johnston, Ecolab, Director
Rich Hodgson, Orkin, Director-Caroline Kirby, Plunketts Pest Control, Director-Brent Kostka, Bug Busters, Director-Rob Greer, Rove Pest Control, Past President

2018 Board of Directors

2414 Elm Drive • White Bear Lake MN 55110

Display set up for vendors will be Sunday March 3rd in the afternoon and evening. At this point its my understanding display locations will again be on the second floor. More information will follow as the date nears.

Dr. Kells is in the process of planning for the 2019 Structural Pest Management Conference. A Conference planning meeting will be held in the coming weeks. Any one interested in attending the planning session should contact Dr. Kells directly (kells002@umn.edu).

Mike Fresvik: Minnesota Pest Management Association:

At the MPMA April Board of Directors Meeting vendors stated they would like to see the MPMA Reception reinstated. They appreciated visiting with attendees and participating in the drawing of prize winners. MPMA would appreciate comments from vendors and conference attendee's relating to MPMA hosting a reception at the 2019 conference. If you have comments please email minnpest@gmail.com.

Mike then presented the MPMA Financial Report. As of July 17, 2018, MPMA has total assets of \$36,698.87. A motion was made and seconded and the financial report was approved.

MPMA President Larry Rufflett called for a motion to close the meeting. A motion was made and seconded, the meeting adjourned.

MPMA thanks you for your membership and support.

Please feel free to contact me with any questions.

Mike Fresvik, MPMA
Secretary/Treasurer
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